

# Deborah Lorenzen



[Deb Lorenzen](#) has over 30 years experience driving change across the **Global Capital Markets**. She has been Managing Director of various portfolios for industry leaders **State Street** and **BNY Mellon**. She has a proven track record for leading internal and external **change programs** including client, technology and human capital impacts, through periods of growth as well as consolidation. An acknowledged **culture carrier** and integrator, Deb is deeply experienced in complex **cross-border negotiations**. The combination of intense curiosity for the future state, and recognized **capability in execution** of change around the current state, has left her consistently recognized as a good advisor to the business.



## Key Skills

**Enterprise impact:** Proven leadership of major company issues and challenges in periods of growth, and contraction. Experience deepening market share with cross-border financial firms, reinventing products post-financial crisis, and M&A efforts on both the buy and sell sides.

**Leading change:** Integration experience in human capital, internal and external products and services, and the technology and operational footprints that enable success. She is highly skilled at evaluating diverse portfolios of change programs, with the executive presence and experience to ask meaningful questions.

**Technology as a tool for growth:** Led significant efforts in the process of centralizing and streamlining global operations using disruptive technology as a driver, integrating new technology, and advocating the 'digital workplace'.

**Knowledge & Culture carrier:** Positively impact the bottom line through improvements in organizational culture, she is an ambassador, sought out for advice on engagement programs, particularly those with cross-border challenges.



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## Boards & Committees:

- **Chair of Board and Audit Committee, Stearns Bank N.A.:** Responsible for Safety & Soundness and strategic direction for \$2.5 billion US national bank based in Minnesota, March 2020-present
- **Advisory Board, Global Female Leaders:** Helping to drive the agenda and speaker choice for the annual Global Female Leaders economic summit in Berlin, 2015-present
- **Advisory Board, Bersin by Deloitte:** Client Advisory Board working to set agenda and drive key areas of research, 2013-2014
- **DTCC Syndicated Loan Board:** Depository Trust Company efforts to standardize syndicated loan settlement and provide definitive settlement throughout the financial markets, 2010-2012
- **Euroclear Funds Liaison Committee:** UK financial industry initiative to implement electronic settlement of mutual funds throughout the United Kingdom, 2007



## Industry content:

- [The New Nature of Money Meets Reality](#)
- [Making Sense of Data](#)
- [AI Synthetic Data in Regulated Industries](#)
- [Managing Risk in a Highly Regulated Industry](#)
- The Courage to Tackle Compliance, Learning Technologies Magazine
- Transforming L&D at BNY Mellon, Bersin by Deloitte
- The Start-Up Inside, Product Management Executive Board
- So Hard to Say Goodbye: Managing End of Life Products, Sequent Learning Networks

**LORENZEN**

ADVISORS